

STATE OF CALIFORNIA

# LEVERAGED PROCUREMENT AGREEMENTS

LPA's

***Cost Saving Benefits for California Local Governments***

STATE | COUNTY | CITY | SPECIAL DISTRICT | EDUCATION | OTHER GOVERNMENT ENTITIES

# Leveraged Procurement Agreements (LPAs)

The Department of General Services (DGS) Procurement Division (PD) provides innovative purchasing methods to meet the needs of any California governmental entity (state, city, county, district, or other local governmental body or corporation including the California State Universities (CSU) and University of California (UC) systems, K-12 schools and community colleges) empowered to expend public funds to utilize designated State contracts, per [Public Contract Code Section 10298, et. seq.](#)

This law allows for the transfer of value from the State to the entities described above to buy directly from suppliers through existing contracts and agreements, without further competitive bidding.

Before utilizing a contract, local agencies must review the contract [user instructions](#) to determine whether the contract is available for use by their agency and following the order procedures, as outlined within the document.

## Benefits of using Leveraged Procurement Agreements (LPAs)

Free access and usage of, pre-negotiated, competed, ready to use contracts for products and services from reliable suppliers

Contracts have been written and vetted using best practices, by trained State procurement professionals in accordance to California procurement laws

Leverages the State's buying power and volume, thereby lowering prices

LPAs are fiscally sound and less risk

Reduces administrative overhead, shortening procurement timeframes

Uphold public confidence via legal and transparent procurements

Maintain less inventory due to reduced timeframes (Just-in-Time)

Includes Environmentally Preferred Purchasing (EPP) products

## Links to Save As “Favorites”

### Procurement Division Website

**Sign Up For a Free Subscription to Broadcast Bulletins**  
(see *K-Contract Bulletins*)

**The State Contracts Index Listing** contains high level contract information for each contract, including links to the Cal eProcure LPA details page

### Cal eProcure Contract Search

**Statewide Pharmaceutical Program (SPP)** allows state and local governmental entities to access contracts that can provide substantial savings for purchasing bulk pharmaceuticals and related pharmaceutical services. The SPP operates under **Government Code Sections 14977-14982**.

### Finance Your Acquisitions Through GS \$Mart.

State and local agencies who want to finance an acquisition through the Golden State Financial Marketplace (*GS \$Mart*, pronounced “G S smart”) can request this service. GS \$Mart is a finance program designed to facilitate California agencies and local governments with installment or lease purchases, while meeting all requirements of a competitively bid process.

- IT and IT projects
- Vehicles
- Lab Equipment
- Furniture
- Energy Savings Projects (Energy \$Mart)
- Other acquisitions for goods and service

**Buying Green**, also known as *Environmentally Preferable Purchasing (EPP)* and is the procurement of goods and services having a reduced impact on human health and the environment, as compared to other goods and services serving the same purpose.

- **Building and Maintenance**
- **Cleaning Supplies**
- **Food**
- **Ground Maintenance**
- **Office Equipment**
- **Office Supplies**
- **Paper Products**
- **Safety**
- **Transportation**

(example: Zero Emission Transit Buses)

## Cooperative Partnership Listing(s):

**NASPO ValuePoint** - Explore contracts for California

**MMCAP** - Minnesota Multistate Contracting Alliance  
for Pharmacy

## Did You Know?

Not only are Alternative Fuel Vehicles available to California local governmental agencies, but they are also available to **state and local government employees** at the state contract price, or at other discounted rates

**Enroll in Statewide Travel Program for California Government Entities** - Cities, counties, special districts, state universities, community colleges, and K-12 public school districts can benefit from lower travel costs by enrolling in the Statewide Travel Program.

**California Million LED Challenge** whereby the supplier (**All Phase Electric Supply**) has agreed to extend discounted pricing to all State and Local Governmental Agencies.

## Stay Connected:

To stay up-to-date on our contracts, please subscribe to our **Free Subscription to Broadcast Bulletins**.

## Contact for more information:

### Bob Door

*Marketing Manager, California Local Governments*

**Procurement Division, Acquisitions Branch**  
**State of California » Department of General Services**

**Email** bob.door@dgs.ca.gov

**Phone** 916-376-5433



**Procurement Division, Acquisitions Branch**  
**State of California » Department of General Services**



707 Third Street, 2nd Floor | West Sacramento, CA 95605 | [www.dgs.ca.gov/PD-LPA](http://www.dgs.ca.gov/PD-LPA)